

My brothers,

In a few days, there will be approximately 300 trick or treaters that will come to my door looking for candy. They (or their parents) go through the work of picking out a costume, putting on makeup, grabbing a flashlight and walking the neighborhood in search of what they want. They do not, in any way, expect to sit at home and have the candy brought to them. The same premise holds true for membership. Do not wait or expect it to be brought to you, **go out and get it.** As for the numbers. Nationally, we are 15,823 members ahead of this time last year, which equates to a 7% increase. Regionally, we are 4155 members ahead of last year, a 4% increase and continue to lead the country. All that being said, our lead has slipped to less than 3% over the second place Midwest. We got off to a fast and furious start, don't let off the gas now!!

How do we reach
Get Out And Look!!

As always, if you need anything, please reach out. Until next time, Keep up the hard work, keep the faith and keep that membership rolling in.

THOM SKELLEY
SONS OF THE AMERICAN LEGION
SOUTHEAST MEMBERSHIP CHAIRMAN
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