

Gentlemen,

First and foremost, congratulations once again for your outstanding efforts in keeping the Southeast Region #1 in the country. As mentioned in the last email, we only have three detachments that are not at or above the November 15<sup>th</sup> goal of 35% and they are right on the cusp of doing so. I look forward to see how they perform in the upcoming weeks. Speaking of the future, the holiday season is upon us. Thanksgiving is a mere THREE weeks away, followed by Christmas and New Year's Eve/Day. Time will become more scarce as we allot more of it for our family and friends. Make the best use of the "spare" time you have now to work on membership. Reach out with Buddy Checks and make sure your brothers in the Sons of The American legion know that you are thinking of them. Let them know that they are part of a special brotherhood that cares about them as more than a number. Mostly, make sure that they understand that they have friends that will be there when needed, our family, the entire American Legion family. Until next time....

**RECRUIT-RENEW-REINSTATE**

**THOM SKELLEY  
SONS OF THE AMERICAN LEGION  
SOUTHEAST MEMBERSHIP CHAIRMAN  
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