

SONS OF THE AMERICAN LEGION NATIONAL EXECUTIVE COMMITTEE

MINUTES OF THE
NATIONAL COMMISSION AND
NATIONAL COMMITTEE MEETINGS

OCTOBER 3-4, 2025

Sheraton Indianapolis City Centre Hotel Indianapolis, Indiana



COMMISSION / COMMITTEE MEETING MINUTES

Commission / Com	nmittee Name		Meeting Date
			Meeting Time
Meeting Type	Virtual (call details)		
and Location	In-Person (at site)		
Roll Call (indicate	'P' for present: 'E' for excused	l; 'A' for absent; 'V' for virtual participant t	o an in-person session)
Chairman	,	Consultant	,
Vice Chairman		Consultant	
 Member		Consultant	
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Member		Consultant	
_		Consultant	
		NEC Liaison	
Scribe		NEC Liaison	
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Guests

Reports of Committees (if applicable)

Reports of Members

Reports of Members (continued)

Reports of Members (continued)

New Business

For the Good of the Sons of The American Legion

Motion to Adjourn		End Time
Scribe's	Chairman	's
Signature	Attestatio	n



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		NEC Liaison	
Scribe		NEC Liaison	
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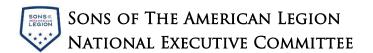
Guests

Reports of Members

Reports of Members (continued)

For the Good of the Sons of The American Legion

Chairman's	
Attestation	



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Member _		Consultant		
Member		Consultant		
Member		Consultant		
		Consultant		
		NEC Liaison		
Scribe		NEC Liaison		
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Guests

Reports of Members

Reports of Members (continued)

New Business

For the Good of the Sons of The American Legion

Motion to Adjourn	End Time	
_		
Scribe's	Chairman's	
Signature	Attestation	



COMMISSION without COMMITTEES MEETING MINUTES

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			Meeting Time
Meeting Type	Virtual (call details)		
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Member		Consultant	
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		NEC Liaison	
Scribe		NEC Liaison	
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Guests

New Business

COMMISSION without COMMITTEES MEETING MINUTES

For the Good of the Sons of The American Legion

Motion to Adjourn		End Time	
Scribe's	Chairman's		
Signature	Attestation		

TAL (Division) Income Statement - Act vs 2024 Bud (USD-Filtered) 2024 Fiscal Year Final Actual vs Budget

	ACTUAL	BUDGET
033 - Sons of American Legion	YTD	YTD
	2024	2024
Revenue		
Total Revenues	2,058,927	1,928,500
Gross Profit	2,058,927	1,928,500
Expenses		
Total Expenses	1,254,819	934,284
Net Operating Surplus/(Deficit)	804,108	994,216
Net Income	\$785,583	\$994,216

TAL (Division) Income Statement - Act vs 2025 Bud (USD-Filtered)

Through June 30, 2025

	ACTUAL	BUDGET
033 - Sons of American Legion	YTD	YTD
	2025	2025
Daviania		
Revenue		
Total Revenues	1,011,018	1,000,002
Gross Profit	1,011,018	1,000,002
Expenses		
Total Expenses	390,994	511,841
Net Operating Surplus/(Deficit)	620,024	488,161
Net Income	\$615,620	\$488,161

Financial information included in this report is for management use only. It does not constitute a financial statement and has not been subjected to audit, review or compilation by and independent Certified Public Accountant



COMMISSION with COMMITTEES MEETING MINUTES

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			Meeting Time
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Vice Chairman		Consultant	
Member		Consultant	
_		Consultant	
		NEC Liaison	
Scribe		NEC Liaison	
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Guests

Reports of Committees

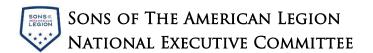
Reports of Members

New Business

Resolutions

<u>For the Good of the Sons of The American Legion</u>
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Motion to Adjourn	End Time	
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Scribe's	Chairman's	
Signature	Attestation	



COMMISSION / COMMITTEE MEETING MINUTES

Commission / Committee Name			Meeting Date		
			Meeting Time		
Meeting Type	Virtual (call details)				
and Location	In-Person (at site)				
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	P' for present; 'E' for excused; 'A'	for absent; 'V' for virtual participant to a	1 in-person session)		
Chairman _		Consultant			
Vice Chairman		Consultant			
Member		Consultant			
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Scribe		NEC Liaison			
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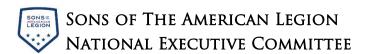
Guests

Reports of Members

For the Good of the Sons of The American Legion

Motion to Adjourn	End Time	
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Scribe's	Chairman's	
Signature	Attestation	

AGENDA



COMMISSION / COMMITTEE MEETING MINUTES

Commission / Committee Name			Meeting Date
			Meeting Time
Meeting Type	Virtual (call details)		
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Chairman		Consultant	
Vice Chairman		Consultant	
Member		NEC Liaison	
		NEC Liaison	
		NEC Liaison	
		NEC Liaison	
Scribe		NEC Liaison	
-			

Guests

Reports of Members

For the Good of the Sons of The American Legion

	End Time
-	
Chairman's	
Attestation	
	Chairman's

COMMISSION / COMMITTEE MEETING MINUTES

Commission / Committee Name Membership & Squadron Ac		Squadron Activities		Meeting Date 10/03/2025	
					Meeting Time 8:00pm
	Virtual (call details)	Business Me	eting		
/	In-Person (at site)	Fall NEC-India	anapolis, IN		
'P'	for present; 'E' for exc	used; 'A' for absent	; 'V' for virtual participant t	o ar	n in-person session)
Р	Harl "Butch" Ray	′ (IL)	Consultant	Р	Jimmy Edwards (IN)
Р	Jason Miller (M	ID)	Consultant	Р	Gary Manwell (AZ)
Р	Matthew Krupco	(KS)	Consultant		
Р	Jason Pepe (PA)		Consultant		
Р	George Gray (GA	4)	Consultant		
			Consultant		
Р	Henry Hasselhar	n (NJ)	Consultant		
Р	Scott Williams (\	/A)	NEC Liaison	Р	Marc Chaney (OR)
Р	Phil Stander (IL)		NEC Liaison	Ε	Jack Youngs (ID)
Р	Casey Hanson	(SD)	NEC Liaison	Ε	Juan Cruz-Rodriquez (PR)
Р	Matt Griffis (AZ)		NEC Liaison	Р	Terry Hanson (SD)
Е	Michael Brison (MD)	NEC Liaison	P	Robert Phillips (NJ)
	'P' P P P P P P P	Virtual (call details) In-Person (at site) 'P' for present; 'E' for exc P Harl "Butch" Ray P Jason Miller (M P Matthew Krupco P Jason Pepe (PA) P George Gray (GA P Henry Hasselhar P Scott Williams (V P Phil Stander (IL) P Casey Hanson P Matt Griffis (AZ)	Virtual (call details) Business Me Fall NEC-India 'P' for present; 'E' for excused; 'A' for absent P Harl "Butch" Ray (IL) P Jason Miller (MD) P Matthew Krupco (KS) P Jason Pepe (PA) P George Gray (GA) P Henry Hasselhan (NJ) P Scott Williams (VA) P Phil Stander (IL) P Casey Hanson (SD)	Virtual (call details) Virtual (call details) In-Person (at site) Pall NEC-Indianapolis, IN P Harl "Butch" Ray (IL) Consultant P Jason Miller (MD) Consultant P Matthew Krupco (KS) Consultant P Jason Pepe (PA) Consultant P George Gray (GA) Consultant P Henry Hasselhan (NJ) Consultant P Scott Williams (VA) NEC Liaison P Casey Hanson (SD) NEC Liaison NEC Liaison NEC Liaison	Virtual (call details) In-Person (at site) Pall NEC-Indianapolis, IN PHarl "Butch" Ray (IL) Consultant PAnatthew Krupco (KS) Pason Pepe (PA) Consultant Pason Pepe (PA) Consultant Pason Person (GA) Consultant Pason Virtual participant to an experiment to

Guests Leading Candidate Thom Skelley (TX); Trailing Candidate Mike Monserud (IA); NVC-N Jeremy Revell (VT); NVC-S Bryan Hine (TN); NVC-C Steve Honigfort (OH); NVC-M Chris Casey (NE); NVC-W Frank Meraz, Jr. (CA)

See attached for additional guests.

Reading of the Previous Meeting Minutes

N/A

Reports of Committees (if applicable)

Harl "Butch" Ray, Chairman:

Ray stated National Membership & Squadron Activities is a committee under the Internal Affairs Commission. Although the proposed theme has not yet been approved it most likely will be following the upcoming Internal Affairs Meeting. This year's proposed theme is ABC easy as 1,2,3. ABC- "Always Buddy Check", 1- Recruit one new member to The American Legion (Get a "I Got One" shirt at recruiters expense.) 2- Recruit one new member and renew one member to the SAL (Get our external gratitude). 3- Sign up 3 for the Legion, 3 for the Auxiliary and 3 for the SAL (Get a "Family Three" pin)

42,000 members did not renew for 2025. Buddy Checks are imperative. Scripts on how to conduct Buddy Checks will be provided to assist Squadrons in the near future.

The membership goal for 2026 is 409,244 members. Goals were provided to all Detachments in August. This goal number represents a modest 0.97 percent increase over the 400,000 member goal.

Retention will be the number one focus this year. We need to push to reach over a 90 percent retention rate. Again, Buddy Checks (ABC) will be structured with scripts where you will be checking on the members well-being, be missed and not just calling to collect dues. Member engagement is a must. It has been requested that the Consolidated Squadron Reports be broken down by Detachment and provided to them as a recruitment tool to showcase what the Squadrons across the Detachment have accomplished.

Discussion was made to align our National Membership Goals closer to the American Legion Goals to encourage members to renew earlier as Membership Cards expire on December 31st. Marc Chaney (OR) provided feedback that The American Legion has a PUFL program which allows them to have those higher goals.

Last year's accomplishments were reviewed including but not limited to reaching 400,000 members and submitting multiple resolutions regarding the Blue Brigade Award, Recruiter of the Year, Squadron Commander of the Year and Triple Nickel.

A Squadron Activities Toolkit is being worked on with suggested activities.

It was discussed that Membership Renewal Notice dates should be sent out earlier.

Reports of Members

Steven Honigfort, National Vice Commander Central:

The Central Region has had a slow and steady start. Honigfort mentioned the Detachments are tired from working last year working to reach that 400k but keeping the pressure on.

Phil Stander, Regional Membership Rep Central:

Central Region is currently sitting at third place with Illinois and Wisconsin leading the region. Buddy checks are being encouraged and the region is keeping the momentum going.

Chris Casey, National Vice Commander Midwest:

On the Regional Call the Detachments are doing many great things. The Midwest Region always does well with retention.

Casey Hanson, Regional Membership Rep Midwest:

History has shown that those who do not hit the membership goals from the start will not reach them moving forward. Five Detachments have already met the 25 percent goal. Detachments are being challenged to reach 90 percent by December 31st. An award will be given to the first Detachment to do so. This provides an incentive to get Detachments closer to meeting that goal. Ray also suggested incentives such as early birds and discounts for paying early.

Henry Hasselhan, Regional Membership Rep Northeast:

The Northeast Region is in last place, however the Region is number two for the number of members for 2026. Buddy Checks need to be conducted as a retention tool. New Jersey has already reached the 25 percent goal.

Jeremy Revell, National Vice Commander Northeast:

The Northeast is notorious for having a slow start due to so many members. Many of the Detachments have a "Secret Sauce" and we need to collect that information and share it with all Detachments.

Bryan Hine, National Vice Commander Southeast:

Regional Rep Scott Williams is doing a great job. 8,600 members ahead of this time last year.

Scott Williams, Regional Membership Rep Southeast:

The Southeast is first place with Louisiana, Alabama and Georgia all above goal.

Reports of Members (continued)

Thom Skelley, Leading Candidate for National Commander:

Soon kids will be knocking on your door to collect candy. Everyone in the room are the kids who need to go out and collect the candy (the members). Last year 120-150 Individual Recruitment Award Pins were handed out. We need to do better and get those members to earn their pins. These pins can also be used as a conversation starter to engage members. To retain members we need to find their purpose. Members are not being engaged. What do they like to do? Drive their purpose. Member Engagement Teams are a good way to make sure those new members are being mentored and engaged. Assign someone to them to keep them from walking out the door.

Mike Monserud, Trailing Candidate for National Commander:

If we do not have membership, we do not exist. Everyone can recruit one person. Re-think how you work your programs and think outside of the box. Focus on Children & Youth. Those younger members are needed. In your communities, find something that creates visibility. We need to go get new members, they are not coming to us. If you work the programs, they will work for us. Membership through mentorship. We lose members between 2-3 years, we need to engage our members and get them involved. We must communicate and everyone must continue to get the information out.

Frank Meraz, National Vice Commander West:

Matt Griffis is doing a great job as membership rep. The top two Detachments are the Philippines and Hawaii.

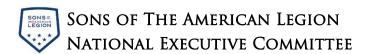
Matt Griffis, Regional Membership Rep West:

We must be motivators and motivate the Detachments and Squadrons. 7 out of 15 Detachments are already above 25 percent and 3 are close behind. Some need to be motivated. Gary Manwell of Arizona is continuing his Backpack Laptop Program and the package costs \$300. Griffis indicated he would personally be purchasing one backpack for each Detachment.

Harl "Butch" Ray, Chairman:

Butch's Bullet Points will continue each month. Everyone is encouraged to share. 52 percent of Posts do not have Squadrons. Check with your Detachments. Visit the Posts and let them know what we can do for them.

Committee Members were provided with their sub-committee assignments. Anyone who feels it is not a good fit or they have other interests to please reach out.



For the Good of the Sons of The American Legion

Motion to Adjourn N/A End Time 1900

Scribe's Jason & Chairman's Attestation



COMMISSION without COMMITTEES MEETING MINUTES

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Scribe		NEC Liaison	
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Guests

Reading of the Previous Meeting Minutes

Reports of Members

New Business

COMMISSION without COMMITTEES MEETING MINUTES

For the Good of the Sons of The American Legion

Motion to Adjourn		End Time	
Scribe's	Chairman's		
Signature	Attestation		



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Guests

Reading of the Previous Meeting Minutes

Reports of Committees (if applicable)

Reports of Members

Reports of Members (continued)

New Business

For the Good of the Sons of The American Legion

Motion to Adjourn	End Time	
_		
Scribe's	Chairman's	
Signature	Attestation	



COMMISSION with COMMITTEES MEETING MINUTES

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Guests

Reading of the Previous Meeting Minutes

Reports of Committees

Reports of Members

Reports of Members (continued)

For the Good of the Sons of The American Legion

Motion to Adjourn	End Time	
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Scribe's	Chairman's	
Signature	Attestation	



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Guests

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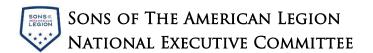
Reports of Members

Reports of Members (continued)

New Business

For the Good of the Sons of The American Legion

Chairman's	
Attestation	



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Guests

Reading of the Previous Meeting Minutes

Reports of Members

For the Good of the Sons of The American Legion

Motion to Adjourn		End Time
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Guests

Reading of the Previous Meeting Minutes

New Business

For the Good of the Sons of The American Legion

Chairman's	
Attestation	



SONS OF THE AMERICAN LEGION NATIONAL EXECUTIVE COMMITTEE

NATIONAL COMMISSION AND NATIONAL COMMITTEE MEETINGS

<u>Appendix</u>

October 4-5, 2025

Sheraton Indianapolis City Centre Hotel Indianapolis, Indiana

Held on May 3-4, 2025 **Resolution**

Page 1 of 2

No.: SAL Resolution 4 - Spring, 2025 Title: 100% Membership Award

SAL Membership and Squadron Activities Committee

Origin: Membership and Squadron Activities Committee

WHEREAS, The National Membership Committee needs to establish and implement an incentive program to reward those Detachments that attain their 100% Membership Goal by the established May target date; and

WHEREAS, Each Detachment Commander is the driving force for membership in his Detachment; now, therefore, be it

RESOLVED, By the National Executive Committee of the Sons of The American Legion in regular meeting assembled in Indianapolis, Indiana on May 3-4, 2025, that the National Executive Committee hereby authorizes the awarding of a \$100.00 Gift Certificate from National Emblem Sales to each Detachment Commander that attains 100% membership by the May target date; and be it further

RESOLVED, That the gift certificate be used by November 30 of the year awarded, and must be used at one time and cannot be used at National Convention or Department Convention locations; and,

RESOLVED, That Resolution No. 4 (NEC, Oct. 1991, Subject: "100% Membership Award") be, and is hereby, rescinded; and, be it finally

SAL Subcommittee on Resolutions Recommendation Approved ■ with changes	SAL Commission, Chairman Name, and Signature signature required
Rejected □ Referred to: □	William G. Hill - meeting on 10/04/2025
Other Action □	WILLIAM G. HILL, Chairman SAL Internal Affairs Commission
SAL Resolutions Chairman Name and Signature	
signature required	SAL Finance Commission Chairman Name and Signature signature required
Nedley C. Fox - meeting on 10/03/2025	T// // // // u as/ss/sss
NEDLEY C. FOX, Chairman	Jeffrey Van Horn - meeting on 10/04/2025
SAL Subcommittee on Resolutions	JEFFREY VAN HORN, Chairman
	SAL Finance Commission
	The American Legion Finance Commission Recommendation Approved □ Rejected □
SAL Committee, Chairman Name, and Signature signature required	Held for Further Study □
Daryl VerStreate, Ur meeting on 05/02/2025	
DARYL VERSTREATE, JR., Chairman	GAITHER M. KENNER, JR., Chairman

Finance Commission, The American Legion

Held on May 3-4, 2025 **Resolution**

Page 2 of 2

No.: SAL Resolution 4 - Spring, 2025 Title: 100% Membership Award

Origin: Membership and Squadron Activities Committee

RESOLVED, That this resolution shall take effect immediately following the acceptance of this resolution by The American Legion and Sons of The American Legion National Executive Committee; to be awarded at the 2025 2026 Sons of The American Legion National Convention in Tampa, Florida Louisville, Kentucky.

SAL Subcommittee on Resolutions Recommendation

Approved ■ with changes

Rejected □
Referred to: □
Other Action □

<u>SAL Resolutions Chairman Name and Signature</u> signature required

Nedley C. Fox - meeting on 10/03/2025

NEDLEY C. FOX, Chairman SAL Subcommittee on Resolutions

<u>SAL Committee, Chairman Name, and Signature</u> <u>signature required</u>

Daryl VerStreate, Tr. - meeting on 05/02/2025

DARYL VERSTREATE, JR., Chairman SAL Membership and Squadron Activities Committee SAL Commission, Chairman Name, and Signature signature required

William G. Hill - meeting on 10/04/2025

WILLIAM G. HILL, Chairman SAL Internal Affairs Commission

SAL Finance Commission Chairman Name and Signature signature required

Jeffrey Van Horn - meeting on 10/04/2025

JEFFREY VAN HORN, Chairman

SAL Finance Commission

The American Legion Finance Commission Recommendation

Approved □
Rejected □

Held for Further Study □

GAITHER M. KENNER, JR., Chairman Finance Commission, The American Legion

Held on May 3-4, 2025 **Resolution**

Page 1 of 1

No.: SAL Resolution 12 - Spring, 2025

Title: Veterans and Children's Fund (VCF) Donation

Origin: Finance Commission

WHEREAS, in the 1970s a Sons of The American Legion Liability Account was established as a restricted fund in the event of emergencies such as membership decline, etc., and temporary funds were needed to meet expenses; and

WHEREAS, the National Executive Committee of The American Legion in regular meeting assembled in Indianapolis, Indiana, May 4-5, 2005 by NEC Resolution No. 6 established a ceiling of \$500,000 (with a variance of +/- 1.5%) for the Sons of The American Legion Liability Fund Account for each budget year ending in the month of December and be reviewed annually by the Internal Affairs Commission of The American Legion at the Spring meetings for adequacy and from a fiscal management viewpoint; and

WHEREAS, the Sons of The American Legion Restricted Fund is presently over the variance established; now, therefore, be it

RESOLVED, by the National Executive Committee of the Sons of The American Legion in regular meeting assembled in Indianapolis, Indiana on May 3-4, 2025, that a donation in the amount of Two Hundred Fifty Thousand Dollars (\$250,000) be made to The American Legion Veterans and Children's Foundation (VCF); and be it further

RESOLVED, that the funds for this purpose be taken from the SAL Liability Account (Account # 2118), Sons of The American Legion restricted fund.

SAL Subcommittee on Resolutions Recommendation Approved ■ with changes Rejected □	SAL Finance Commission Chairman Name, and Signature signature required
Referred to: □	Jeffrey Van Horn - meeting on 05/02/2025
Other Action	JEFFREY VAN HORN, Chairman
SAL Resolutions Chairman Name and Signature signature required	SAL Finance Commission
Nedley C. Fox - meeting on 10/03/2025	
NEDLEY C. FOX, Chairman SAL Subcommittee on Resolutions	
SAL Succommittee on Resolutions	The American Legion Finance Commission Recommendation Approved □ Rejected □
SAL Commission, Chairman Name, and Signature signature required	Held for Further Study □
William G. Hill - meeting on 10/04/2025	
WILLIAM G. HILL, Chairman	GAITHER M. KENNER, JR., Chairman
SAL Internal Affairs Commission	Finance Commission, The American Legion

Held on October 4-5, 2025

Resolution

Page 1 of 1

No.: SAL Resolution 1 – Fall 2025

Title: Rename of the Public and Media Communications Commission

Origin: Internal Affairs Commission

WHEREAS, the Sons of The American Legion currently maintains a standing commission titled "Public and Media Communications Commission"; and

WHEREAS, The American Legion commission overseeing the same area of responsibility is titled "Media and Communications Commission"; and

WHEREAS, alignment in nomenclature between The American Legion and the Sons of The American Legion commissions promotes consistency, clarity, and organizational unity; now, therefore, be it

RESOLVED, by the National Executive Committee of the Sons of The American Legion in regular meeting assembled in Indianapolis, Indiana on October 4-5, 2025, that the "Public and Media Communications Commission" be renamed the "Media and Communications Commission" to align with the corresponding commission of The American Legion; and be it further

RESOLVED, that this resolution shall take effect immediately following the acceptance of this resolution by the Sons of The American Legion National Executive Committee and The American Legion.

SAL Subcommittee on Resolutions Recommendation Approved ■ Rejected □ Referred to: □ Other Action □	SAL Finance Commission Chairman Name, and Signature signature required Ueffrey Van Horn - meeting 10/04/2025 JEFFREY VAN HORN, Chairman SAL Finance Commission
SAL Resolutions Chairman Name and Signature signature required	<u>SAL Commission, Chairman Name, and Signature</u> signature required
Nedley C. Fox - meeting on 10/03/2025 NEDLEY C. FOX, Chairman SAL Subcommittee on Resolutions	Kevin Chaplin - meeting on 10/04/2025 KEVIN CHAPLIN, Chairman SAL Public Media & Communication Commission
SAL Commission, Chairman Name, and Signature signature required	The American Legion Finance Commission Recommendation Approved □ Rejected □ Held for Further Study □
William G. Hill - meeting on 10/04/2025 WILLIAM G. HILL, Chairman SAL Internal Affairs Commission	GAITHER M. KENNER, JR., Chairman Finance Commission, The American Legion