

Midwest Leaders,

The memberships are trickling in. We are currently still in 4th and sitting at 71.84%. It's only going to get tougher from here. Our next target date is February 15. 4 of our midwest Detachments have already surpassed that target with Nebraska getting ready to cross over. The rest have a way to go. As I said, it will only get harder. Let's get out there and get those folks that haven't renewed. At a minimum contact the squadrons in your Detachments and see if there is an issue or problem that you may be able to help them with.

On another note, I'm very proud of the work you have all put forth so far this membership year. As we all know, membership is our life blood and one of the most difficult tasks that we have. We are pretty doggone good at recruiting but renewals can be a tough one. I have faith in each and everyone of you or you wouldn't have accepted the position you currently hold. Thank you for all of your efforts and I am sure we will get it done.

Remember, you can make a difference.

"BE THE ONE"

Terry Harris  
Midwest Membership  
Committee Chairman